

Do you enjoy the dairy industry? Does it motivate you to serve others by helping them achieve their goals? W.G. Dairy is growing and adding a position on our Sales Team as a Milk Quality Route Specialist.

This opportunity would be a sales and consulting role in assisting progressive dairymen they achieve their milk quality goals through the best sanitation (cleaning chemicals), dairy supplies, animal health (teat dips, treatments) products and CIP system analysis and diagnosis.

TYPICAL DUTIES

- Provide professional customer service in serving the sanitation and consumable supply needs of livestock operations on a regular route supply truck. Delivering products and solutions on pre-schedule route basis.
- Communicate effectively through sales process and provide timely solutions to customer's needs
- Organize monthly and weekly routes and load truck to meet the needs of each day's customers
- Provide customers with the right solution to meet their milk quality or animal health goals.
- Stock and Manage inventory levels on route supply truck
- Lead customers through the sales process in order to find their needs and exceed expectations.
- Work under the leadership of team leaders on multiple tasks in various stages

SKILLS PREFERRED:

- Possess a positive attitude
- Ability to be self-driven and organize daily activities
- Ability to communicate with customers and teammates through verbal, phone and written communication.
- Ability to balance multiple tasks throughout each day.
- Organizational skills to manage a professional sales route
- Ability to perform basic Microsoft Office functions and learn to use Eagle POS business software
- Ability to write sales invoicing accurately
- Dairy background preferred
- Need to possess or have ability to get CDL w/HAZMAT Endorsement
- Ability to lift/move heavy objects

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APPLY FOR THIS POSITION BY JANUARY 1, 2024 AT OHIOFFAWORKS.COM

W.G. DAIRY SUPPLY FARM SUPPLY DELIVERY SPECIALIST



WE OFFER:

- Competitive Wages
- Paid Training
- Health Insurance Benefits plan options
- 401K w/company match
- Paid Holidays
- Vacation Time

MORE INFORMATION

Find more information about this position at ohioffaworks.com/wg-dairy-supply.

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